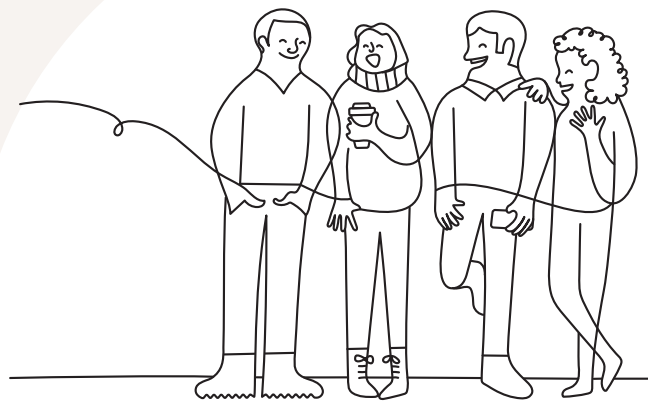


# wellabe®

## Q1 MEDICARE SUPPLEMENT UPDATES & MORE

For our FMO/Agency Partners

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# COMPETITIVE MEDICARE SUPPLEMENT RATES FOR JANUARY 2024

## Age 65:

States with lowest rates:

AR, GA, KS, IL, IN, KS, KY, MI, SC

States with rates within \$5:

AR, GA, KS, KY, IL, IN, MI, MS, OH, PA, SC, TX, UT, VA, WI

## Age 70:

States with lowest rates:

AR, KS, IN, KY, MI

States with rates within \$5:

AR, CO, GA, KS, IL, IN, LA, MI, MO, MS, OH, OK, PA, SC, TX, UT, VA, WI

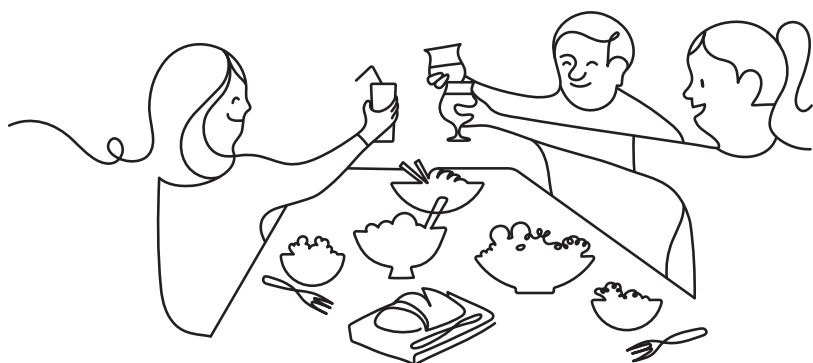
## At 75:

States with lowest rates:

AR, CO, IL, IN, KY, MI, WI

States with rates within \$5:

CO, GA, IA, IL, MI, MS, OH, PA, SC, TX, VA, WI



# RERATES FOR MEDICARE SUPPLEMENTS

STATE	EFF. DATE	PLAN A	PLAN F	PLAN F-HD	PLAN G	PLAN G-HD	PLAN N
OK	1/1/24	5%	5%	5%	5%	5%	5%
GA	2/1/24	8%	9.50%	8%	8.50%	8%	3%
TX	2/1/24	8%	10%	8%	8%	0%	6%
TN	2/1/24	5%	5%	5%	7.30%	5%	3%
PA	2/1/24	8%	9.50%	8%	8.50%	8%	7.30%
OH	2/1/24	3%	7.30%	8%	3%	8%	3%
NC	2/1/24	8%	7.30%	8%	7.30%	8%	3%
MO	2/1/24	8%	9.50%	8%	7.30%	8%	8.50%
MI	2/1/24	8%	8.50%	8%	7.30%	8%	3%
LA	2/1/24	8%	9.50%	8%	3%	8%	3%
KY	2/1/24	8%	7.30%	8%	8.50%	8%	3%
KS	2/1/24	8%	9.50%	8%	8.50%	0%	3%
AZ	2/1/24	8%	7.30%	8%	8.50%	8%	3%
SC	3/1/24	8%	8.50%	8%	7.30%	0%	3%
IN	3/1/24	8%	9.50%	8%	8.50%	8%	3%
MS	4/1/24	8%	11%	8%	9.50%	8%	8.50%
AVG		7.31%	8.39%	7.63%	7.25%	6.13%	4.35%
		Part A Deduct.	Part B Deduct.	Base			
WI	2/1/24	3.30%	6.20%	8.50%			



# INCENTIVES



**\$150 Per Underwritten Medicare Supplement Application**  
**\$15 for Open Enrollment, Guaranteed Issued, or Special Enrollment Period Application**

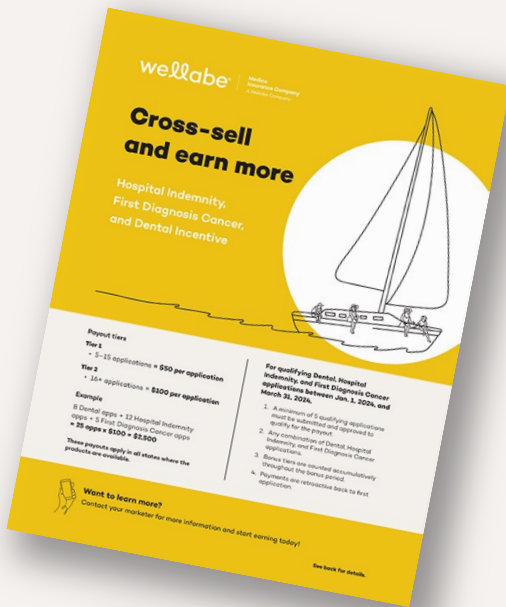
For qualifying Medicare Supplement applications written between January 1<sup>st</sup> and March 31<sup>st</sup>, 2024

Download the incentive flyer on [Wellbe.com/signin](https://Wellbe.com/signin) for qualifications and details.

See flyer on [Wellbe.com/signin](https://Wellbe.com/signin) for qualifications and details.



# INCENTIVES



## Cross Selling Incentive

Hospital Indemnity, Dental, First Diagnosis Cancer

Tier 1 – 5-15 apps = \$50 per application

Tier 2 – 16+ apps = \$100 per application



## Short Term Care

\$150 for each application

Minimum of 3 applications

See flyers on [Wellbe.com/signin](https://www.wellbe.com/signin) for qualifications and details.



# NEW CONTACT INFO

[Wellabe.com/signin](https://wellabe.com/signin)

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## Underwriting Services

Phone: 800-626-2068 Option 2

Email: [newbusiness@wellabe.com](mailto:newbusiness@wellabe.com)

## Prescreening

Phone: 800-626-2068 Option 2

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**Be Well**

